



# MEMORANDUM OF UNDERSTANDING

### **BETWEEN**

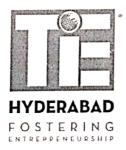
Sreenidhi Institute of Science and Technology





AND

# THE INDUS ENTREPRENEURS (TIE) - HYDERABAD









This Memorandum of Understanding ("MOU") is entered into and effective as 1<sup>st</sup> April 2019 and is valid until 31<sup>st</sup> March 2020.

# By and Between

The Indus Entrepreneurs Hyderabad, (hereinafter referred to as "TiE HYDERABAD"), is a network of successful entrepreneurs keen to invest in and mentor early stage businesses which have the potential to create immense value, provide constant access to high quality mentoring, vast networks and inputs on strategy as well as execution and is located at 102, 1st Floor, KADIRIS APURUPA URBAN, Laxmi Nagar, Kondapur, Telangana — 5000844 (which expression shall unless repugnant to the meaning or context thereof, be deemed to include its executors, representatives, administrators, successors and assigns).

#### And

Sreenidhi Institute of Science and Technology (hereinafter referred to as "INSTITUTIONAL MEMBER"), The Sreenidhi Institute of Science and Technology (or SNIST) is a technical institute located in Hyderabad, Telangana, India is located at Yamnampet, Ghatkesar, Hyderabad, Telangana 501301

#### **WHEREAS**

The Sreenidhi Institute of Science and Technology (or SNIST) is a technical institute located in Hyderabad, Telangana, India

WHEREAS TIE HYDERABAD is a network of successful entrepreneurs' keen to nurture early stage businesses which have the potential to create immense value, and who provide constant access to high quality mentoring, vast networks and inputs on strategy as well as execution.

AND WHEREAS INSTITUTIONAL MEMBER and TiE HYDERABAD desire to record the broad terms and conditions that are jointly accepted and agreed to in this MoU as contained hereunder.







# **ROLES & RESPONSIBILITIES**

The Roles and Responsibilities of each organization will be as follows:

| INSTITUTIONAL MEMBER's Role   | TiE Hyderabad's Role   |
|---|--|
| INSTITUTIONAL MEMBER shall assist TiE HYDERABAD/ representative of TiE HYDERABAD in delivering the line items of TiE GRAD as a whole for the period of agreement  | TiE HYDERABAD shall share all relevant details of their programs & competitions. Provide know how to permit smooth and effective technology and knowledge transfer, assist student entrepreneurs and startups who approach them through INSTITUTIONAL MEMBER to solve their business or technical challenges, and assist with building mentor connections. |
| <ul> <li>Assign a Nominee for Charter Membership ideally from the management with TiE HYDERABAD</li> <li>Nominate 5 students for student membership</li> <li>1 Student Champion to support</li> <li>1 Faculty Champion to coordinate with the program</li> <li>Confirm calendar for TiE to conduct Workshop / Seminars on your campus.</li> </ul> | <ul> <li>1 Institutional Charter Membership</li> <li>1 Associate Membership</li> <li>5 Student Memberships</li> <li>Mentor Connect</li> <li>Speaker/ workshops/ seminar support</li> <li>Networking with top Entrepreneurs</li> </ul>  |

# **Escalation Matrix**

The escalation matrix of each organization will be as follows:

|    | INSTITUTIONAL MEMBER        | Name                | Email id              | Phone Number           |
|----|-----------------------------|---------------------|-----------------------|------------------------|
| E1 | Student Coordinator         | Abhir Naik.         | abhionaik208@gmai     |                        |
| E2 | Faculty Coordinator         |                     |                       | with edu m/ 9390638529 |
| E3 | Principal / Director / Dean | Dr. T. Ch-Siva Reda | y Frincipal & Society | Un'-du in 19948/1948   |
| E4 | Chairperson / Institutional | Dr. D. Nonastmha    | nrposeddye Sreem      | this eduini            |
|    | Member                      | Reddy               | , ,                   |                        |

|             | TIE HYDERABAD      | Name             | Email id             | Phone Number |
|-------------|--------------------|------------------|----------------------|--------------|
| E1, E2 & E3 | Program Champion   | Vamsi Krishna J  | pc@tiehyderabad.org  | 7799439281   |
| E3          | MRO                | Ms. Pragyna Sri  | mro@tiehyderabad.org | 8977000397   |
| E4          | Executive Director | Phani Pattamatta | ed@tiehyderabad.org  | 9000283338   |







## **TERMINATION:**

- Either Party shall have the right to terminate the MoU, if the other Party commits a
  material breach of any of the terms and conditions of the MoU concerned (including
  under-payment or non-payment of invoices) and fails to rectify the same within 30days
  of being requested to do so in writing.
- 2. Either Party shall have the right to terminate this MOU without assigning any reason, by giving a 30-day written notice prior to date of termination.
- 3. In the eventuality of termination or non-renewal of MoU on expiry of MoU, it would be the responsibility of TiE HYDERABAD and INSTITUTIONAL MEMBER to complete its responsibilities and provide its services (except in case of under or non-payment of invoices) as identified in this MoU.

### **RENEWAL OF MoU**

Both parties will mutually evaluate the performance of each other in terms of its expertise and initiatives and consider to renew the. TiE Hyderabad holds the rights to renew the terms which has to be submitted to the INSTITUTIONAL MEMBER.

### **CONFIDENTIALITY**

- 1. The party agrees to preserve and protect the confidentiality of the proprietary information and do not disclose or disseminate this information to any third party neither shall use this information for its own benefits (and/or third-party benefits)
- 2. TiE Hyderabad and INSTITUTIONAL MEMBER shall inform in writing, if they learn of any unauthorized use of disclosure of proprietary information by any current or former consultant / personnel or other third party

### **Commercials**

| Membership | Annual Membership Fee  |  |
|------------|--|--|
| Renewal    | Rs. 1,00,000/- for the period of 1 <sup>st</sup> April 2019 to 31 <sup>st</sup> March 2020 |  |







# **Terms and Conditions**

- Invoice shall be raised on confirmation of participation
- Request you to pay with 15 days of raising an invoice
- Contact the Program Champion for any details regarding payments and processing
- Contact the Executive Director for all discussions regarding the program.

This MoU may be signed in any number of counterparts, each of which, when signed and delivered shall be an original, but all such counterparts shall constitute one and the same instrument.

IN WITNESS WHEREOF, the parties hereto have executed this MoU by persons duly authorized as of the date and year first above written.

For TIE HYDERABAD

Signature: ......

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Name: Mr. Phani Pattamatta

**Designation: Executive Director** 

Address:

102, 1st Floor, KADIRIS APURUPA URBAN, Laxmi Nagar, Kondapur, Telangana – 500084

Date:

Seal:

Witness

Signature: .

Name

For INSTITUTIONAL MEMBER

Signature: .....

Name: Dr.P. Narasimha Reddy

Designation: Executive Director, SNIST

Address: Yamnampet, Ghatkesar, Hyd-501301

Sreenidh: Institute of Science and Technology, Yamnampet, Ghatkesar,

Hyderabad, Telangana 601301

Seal:

Witness

Signature:

Name: Dr. Ameet Chanan